

### ASM Educational Center (ASM) Est. 1992

11200 Rockville Pike, Suite 220 Rockville, MD 20852 | **Phone**: 301-984-7400 | **Fax**: 301-984-7401 | **Web**: www.asmed.com | **E-mail**: info@asmed.com

## **Personal Development**

### **Emotional Intelligence Course Outline:**

### **Module One: Getting Started**

- Icebreaker
- Housekeeping Items
- The Parking Lot
- Workshop Objectives

### Module Two: What is Emotional Intelligence

- Self Management
- Self Awareness
- Self Regulation
- Self Motivation
- Empathy

# Module Three:Four skills in emotional intelligence

- How to Accurately Perceive Emotions
- Use Emotions to Facilitate Thinking
- Understand Emotional Meanings
- Manage Emotions

#### **Module Four: Verbal Communication Skills**

- Focused Listening
- Asking Questions
- Communicating with Flexibility and Authenticity

### Module Five: Non-Verbal Communication Skills

- Body Language
- The Signals You Send to Others
- It's Not What You Say, It's How You Say It

## Module Six:Social Management and Responsibility

- Benefits of Emotional Intelligence
- Articulate your Emotions Using Language.

### **Module Seven:Tools to Regulate Your Emotions**

- Seeing the Other Side
- Self Management and Self Awareness
- Giving in Without Giving Up

### **Module Eight: Gaining Control**

- Using Coping Thoughts
- Using Relaxation Techniques
- Bringing it All Together

### **Module Nine:Business Practices (I)**

- Understand Emotions and How to Manage Them in the Workplace
- Role of Emotional Intelligence at Work
- Disagreeing Constructively

### **Module Ten:Business Practices (II)**

- Optimism
- Pessimism
- The Balance Between Optimism & Pessimism

#### Module Eleven: Making an Impact

- Creating a Powerful First Impression
- Assessing a Situation
- Being Zealous without Being Offensive



## ASM Educational Center (ASM) Est. 1992

11200 Rockville Pike, Suite 220 Rockville, MD 20852 | **Phone**: 301-984-7400 | **Fax**: 301-984-7401 | **Web**: www.asmed.com | **E-mail**: info@asmed.com

### Module Twelve: Wrapping Up

- Words from the Wise
- Review of Parking Lot
- Lessons Learned
- Completion of Action Plans and Evaluations